



## Lindsey Roskopf

*Partner*

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## PRACTICE AREAS

*International Trade and  
Transactions*

*Corporate & Business  
Transactions*

Lindsey advises clients on export controls, economic and trade sanctions, antiboycott laws, and customs and import laws. She has worked with clients in the oil and gas, hydrographic survey, medical device, chemicals, aerospace, defense, electronics, manufacturing, and not-for-profit sectors.

Lindsey regularly assists clients with identifying export licensing requirements; developing export licensing strategies; reviewing technology transfer controls; determining the export jurisdiction and classification of equipment and technology; and responding to government inquiries. She has extensive experience in advising clients on compliance with U.S. sanctions, particularly with respect to Russia, Iran, Cuba, and Venezuela. Lindsey also has considerable experience in conducting internal investigations and making voluntary disclosures to the Commerce, State, and Treasury Departments.

Lindsey also helps clients navigate the complexity of U.S. customs laws, and she regularly advises importers on a range of customs matters including tariff classification, tariff mitigation strategies, country of origin determinations, NAFTA origin verifications, merchandise valuation, and the application of AD/CVD duties. She also assists clients with responses to CBP inquiries, seizure notices, and penalty notices, and she advises clients on filing prior disclosures.

Lindsey routinely helps companies with proactive compliance matters, such as developing or enhancing compliance policies and procedures, conducting risk assessments, and providing training.

Lindsey earned her J.D. in 2013 from the University of Houston Law Center, where she served as a notes and comments editor for the Houston Journal of International Law. She was also a judicial intern at the Texas Court of Appeals Fourteenth District and at the United States Bankruptcy Court for the Southern District of Texas. Prior to attending law school, Lindsey worked in the audit group at a national accounting firm and earned her license as a Certified Public Accountant.

## Representative Experience

- Advised medical device manufacturer on compliance with U.S. sanctions requirements.
- Assisted in leading an international internal investigation for an offshore oilfield services company and making multiple voluntary disclosures to the Commerce, State, and Treasury Departments.
- Developed export license strategy for hydrographic survey company with a large volume of controlled exports from numerous countries.
- Prepared and implemented compliance policies and procedures for aircraft parts manufacturer.

- Seconded to media conglomerate to assist with export and sanctions compliance risk assessment.
- Assisted military goods manufacturer with U.S. export jurisdiction and classification assessments for hardware and technology, including the preparation of Commodity Jurisdiction determinations and CCATS requests.
- Conducted U.S. de minimis controlled content analyses for finished goods produced by the foreign manufacturing locations of a U.S. military and consumer goods company.
- Advised research institutions on collaborations involving embargoed countries.
- Conducted export and sanctions risk assessment of chemicals manufacturer and exporter.
- Advised pipeline company on export reporting requirements.
- Advised multiple energy companies on the impact of transacting with Russian entities on the Treasury Department's Sectoral Sanctions Identifications List both in and outside of Russia.
- Assisted oilfield services company with successfully collecting payment from joint venture involving a sanctioned Venezuelan entity.
- Advised electronics manufacturer on tariff mitigation strategies in light of Section 301 tariffs on imports from China.
- Advised capital goods manufacture on managing its supply chain to mitigate the impact of Section 232 tariffs on steel.
- Prepared responses to CBP NAFTA origin verifications for an aluminum producer.
- Prepared prior disclosure involving complex valuation issues for an importer of recycled materials.

## **Publications & Presentations**

- McGinnis Lochridge International Trade and Transactions Newsletter, July 2020 Issue (July 30, 2020)
- McGinnis Lochridge International Trade and Transactions Newsletter, May 2020 Issue (May 7, 2020)
- Impacts on US Trade Policy Arising from the Virus Outbreak (March 23, 2020)
- Presenter, "Trade Law and Regulations," State Bar of Texas International Law Section, Dallas, Texas (February 27, 2020)
- McGinnis Lochridge International Trade and Transactions Newsletter, February 2020 Issue (February 25, 2020)
- McGinnis Lochridge Women Attorneys from Across Our Offices Recognized as Top Women in Texas 2019 Super Lawyers (February 7, 2020)
- McGinnis Lochridge International Trade & Transactions Newsletter (All Issues)
- McGinnis Lochridge International Trade and Transactions Newsletter, December 2019 Issue (December 18, 2019)
- McGinnis Lochridge International Trade and Transactions Newsletter, October 2019 Issue (October 17, 2019)
- McGinnis Lochridge International Trade & Transactions Newsletter (August 15, 2019)
- Oil & Gas Newsletter: Producer's Edge, Vol. 1, Issue 2 (August 1, 2019)
- McGinnis Lochridge Expands International Trade and Transactions Practice Group With Addition of Jamie Joiner and Lindsey Roskopf (February 6, 2019)
- Presenter, "New Anti-Corruption and Trade Laws and Other Developments" Houston Bar

Association, Houston, Texas (June 22, 2018)

- Presenter, “Complying with the Deemed Export Rule Without Violating Anti-Discrimination Laws,” Advanced Topics in Customs Compliance Conference, Houston, Texas (September 22, 2017)
- Author, “Congress Passes New Sanctions on Russia, Iran and North Korea,” WorldECR (September 2017)
- Presenter, “Russia and Related Sanctions,” Houston District Export Council, Houston, Texas (October 30, 2014)
- Co-Author, “How non-U.S. companies may become subject to U.S. re-export controls,” World ECR (March 2013)

## **Professional Associations & Community Involvement**

- Women’s Energy Network
- Houston Bar Association, International Law Section

## **Professional Recognition**

- Super Lawyers Rising Stars list, a Thomson Reuters service (2019-2021)
- WorldECR Awards: Young Practitioner of the Year – Highly Commended, 2017

## **Bar Admissions**

- Texas

## **Education/Professional Background**

- University of Houston Law Center, J.D., 2013
- University of Texas at Austin, M.P.A., 2007
- University of Texas at Austin, B.B.A., Accounting, 2007